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PREVIOUSLY LISTED?

“CAN’T WE ALL JUST GET A LOAN?”

QUESTIONS ABOUT YOUR PREVIOUS LISTING:

If your property was previously on the market and did not sell, your agent will need to know why.

1. What was the asking price of your property?

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2. When was your property on the market?

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3. How long was your property on the market?

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4. How many offers did you have? Why were they rejected?

5. How many agents were showing your property?

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6. What kind of feedback did you get on your property from agents, buyers, etc.?

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